

With her passion for the business and extensive experience, Deborah Collins has thrived in this industry representing both Landlords and Tenants in the brokerage capacity with her own company, The Collins Company Commercial Real Estate, LLC.

With an early background as a legal assistant, and a licensed California Real Estate Broker with nearly three decades of experience in Corporate Retail Real Estate specializing in the representation of national chain tenants, Deborah Collins brings an extensive background in Site Selection, Lease and Purchase Negotiation, Real Estate Consultation and Asset Management in the California, Nevada and Arizona markets.

Ms. Collins has secured extremely profitable locations for RadioShack, Frame-n-Lens, Tilly's Sportswear, Styles for Less, Chief Auto Parts, It's a Grind Coffee, Robeks Juice, Zanos Pizza, Panda Express, Gaucho Grill, Heidi's Frozen Yogurt, Penguin's Yogurt, Blue Chip Cookies, Fox Photo, and many others.

Prior to forming The Collins Company, Ms. Collins was the Director of Leasing for Frame n Lens optical, Heidi's Frogen Yozurt, Chief Auto Parts and Radio Shack managing all phases of new store openings and strategic relocation programs. For the past ten years, Ms. Collins has worked for a family-owned entity managing their retail assets which she was instrumental in helping them acquire. She has been involved in all phases of these centers from acquisition to property management, leasing and the subsequent disposition working with some of the largest institutional landlords in the United States.

Ms. Collins has a passion for partnering with both landlords and tenants to strategically add value to their investments and business endeavors. She is a licensed California Real Estate Broker. Most recently, Ms. Collins handled the disposition of over \$300 million in grocery-anchored shopping centers as well as a 300,000-square-foot power center, which included selling the properties to large publicly-traded companies and working with the buyers, sellers and attorneys through every aspect of the sale -- from Purchase Contract, through the due diligence process to close of escrow.

Ms. Collins is an active member of the International Council of Shopping Centers (ICSC), Commercial Real Estate Women (CREW) and the Association of Corporate Real Estate Executives (ACRE).